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DATE	
WHAT DOES YOUR IDEAL CUSTOMER COME TO YOU FOR?	WHAT RESOURCES DO YOU CURRENTLY HAVE AVAILABLE TO YOUR CUSTOMERS?
WHAT IS YOUR TARGET REVENUE?	WHAT PRODUCTS OR SERVICES ARE HOT SELLERS RIGHT NOW?
WHAT IS NOT WORKING FOR YOU?	WHAT DO YOU LOVE DOING IN YOUR BUSINESS?

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WHAT DO YOU NEED HELP WITH IN YOUR BUSINESS?

WHAT WORDS DO YOU WANT PEOPLE TO USE WHEN SPEAKING ABOUT YOU AND YOUR BUSINESS?

HOW DOES YOUR TARGET CLIENT LIKE TO RECEIVE CONTENT?

WHAT IS KEEPING THEM UP AT NIGHT?

WHAT IS YOUR HIGHEST PRICED PRODUCT OR SERVICE?

HOW ARE YOU CURRENTLY
PROMOTING THAT PRODUCT OR
SERVICE?

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HOW ARE YOU KEEPING YOUR CUSTOMERS COMING BACK FOR MORE? HOW MANY HOURS ARE YOU WORKING PER WEEK IN YOUR BUSINESS?

DO YOU HAVE A RESOURCE LIBRARY AVAILABLE FOR CLIENTS?

DO YOU HAVE MORE THAN ONE OPT-IN OFFER? IF SO LIST THEM HERE.

WHAT SOCIAL MEDIA CHANNELS ARE YOU PRESENT ON?

LIST YOUR FOLLOWING COUNT

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WHAT OPPORTUNITIES ARE YOU CREATING RATHER THAN WAITING TO PARTICIPATE IN?

HOW DO YOU INTRODUCE YOUR BUSINESS TO A NEW LEAD?

DO YOU HAVE AN ACTIVE EMAIL LIST?

HOW FREQUENTLY ARE YOU COMMUNICATING WITH YOUR FOLLOWERS?

HOW CAN YOU EDUCATE ONE PERSON THIS WEEK?

WHAT CAN YOU CREATE TO SUPPORT THAT LEARNING EXPERIENCE?

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WHO ARE YOU CONNECTED TO IN YOUR INDUSTRY?	HOW ARE YOU ALL COLLABORATING?
WHAT IS YOUR INDUSTRY MISSING?	HOW ARE YOU FILLING THAT VOID?
WHO IS YOUR COMPETITOR?	HOW ARE THEY STANDING OUT?